



JANUARY 2016

Newsletter



Quote Of The Month:

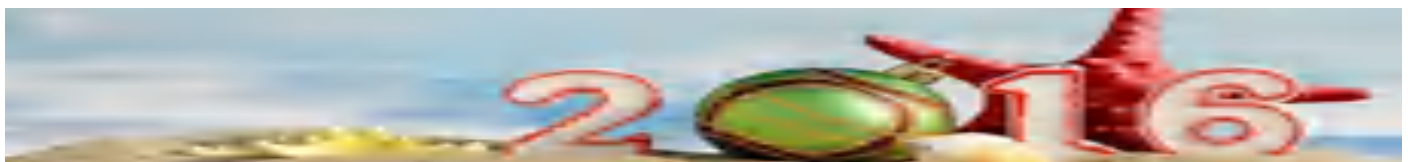
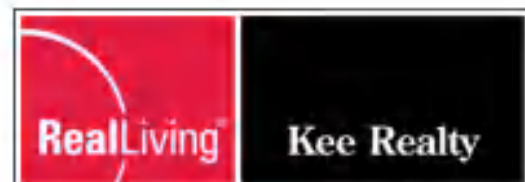
“ The difference between successful people and very successful people is that very successful people say “ No” to almost everything” - Warren Buffet

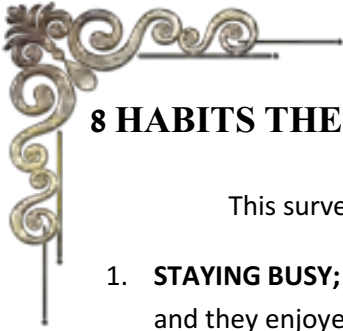
BUYING A HOME SAVES YOU \$100-\$500,000!!

According to the “Inaugural Opportunity Cost Report” released recently by Move, Inc. the money that a homebuyer can gain by buying a home versus renting a home is in the six figures. This results from the increase in home values, the fact that rents are continuing to rise and mortgage rates are expected to rise also.

The very basic home will give the buyer at least \$100,000 in financial benefits over 30 years. The average buyer in the U.S can expect to gain over \$217,000 and the upscale buyer , mostly in the \$400,000 plus price range, can expect to gain over \$500,000 over a 30 year period. Many other factors and benefits should be considered instead of just financial benefits such as lifestyles , friends and neighbors where you live and continuous employment opportunities in one area.

The Williams Team
REAL LIVING · KEE REALTY





8 HABITS THE WORLD'S MOST SUCCESSFUL PEOPLE HAVE IN COMMON:

This survey based on the work habits of 150 artists, scientists, writers and business leaders.

1. **STAYING BUSY;** they all had a relentless pace of work. The average work week was at least 60 hours and they enjoyed what they were doing.
2. **JUST SAY NO;** this gives successful people time to accomplish so much. Achievement requires focus & focus means saying "No" to all those distractions
3. **KNOW YOUR STRENGTHS;** it is very important to ignore your weaknesses and improve your strengths. You are what you are good at so work on and build your strong points. Think about your personality and concentrate and apply the attributes that will make you stronger.
4. **BUILD NETWORKS;** nobody at the top of the market works by themselves. The person who creates and is at the center of the network benefits the most. This is not an exaggeration, it is a fact. Be a giver. Help those in your network as much as possible.
5. **CREATE OPPORTUNITIES;** this is not magic, there is a science to it. Some personality types can make opportunities happen because they behave in a way that maximizes the chance for opportunities to occur. They are good at being outgoing, open to new ideas, follow their intuition and by being optimistic, they create lots of possibilities.
6. **BE PERSISTENT;** you can't quit when things get tough if you want to accomplish something big. Having perseverance is a true predictor of a successful person. You must have a passion for long term goals. When they fail, they do not waste much time lamenting or blaming others or quitting. Instead, they take the failure as a learning experience and try to build upon its lessons in their future endeavors. They regard every defeat as an opportunity.
7. **MAKE AWESOME MISTAKES;** how do you start: keep a notebook!! Failure is essential. Winners use mistakes to improve their life. Achievers spend 5-10% of their time doing experiments that help you open up that part of you that can be more creative and entrepreneurial, and yield, hopefully, some new opportunities that you haven't thought of before. Take your new ideas, dissect, combine, add, subtract, shake, and turn them upside down, get them colliding! Put what's in your head on paper and analyze everything until the right idea emerges. These mistakes can help make you a great person!
8. **YOU NEED A MENTOR;** you can not go at it alone. It can be hard to learn from books, and the internet makes it difficult to separate truth from fiction. You need someone who has been there to show you the ropes, a real successful person who has been through it.

**MAKE THESE HABITS PART OF YOUR DAILY LIFE
AND WATCH YOUR SUCCESS LEVEL INCREASE!!**



meet Celeste....

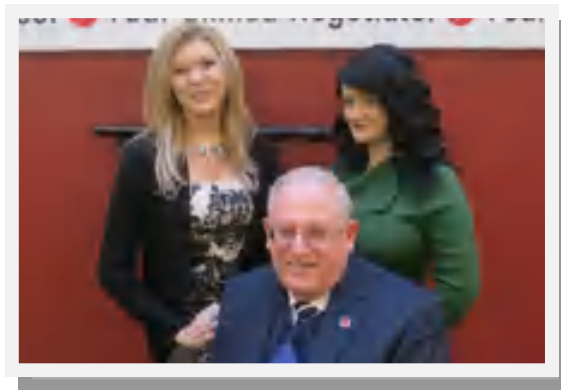


NEW EXECUTIVE ASSISTANT:

AS MANY OF YOU KNOW, TIFFANY WAS HIRED AT REAL LIVING KEE REALTY TO WORK UNDER CASE DELANGE, OUR MANAGER. WE MADE OUR DECISION & HIRED CELESTE DAGLEY TO REPLACE HER.

SHE STARTED WORKING FOR US ON 01/04/2016. SHE HAS HAD SEVERAL YEARS OF REAL ESTATE EXPERIENCE AND WILL BE A REAL ASSET TO OUR TEAM.

HAVE A HAPPY NEW YEAR!

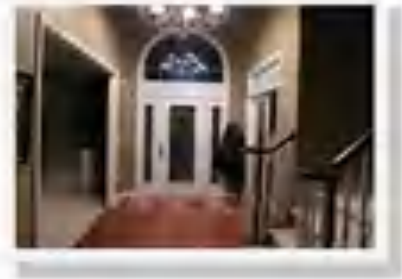


Williams Team

Larry, Celeste & Jill

63139 TURNBERRY Way, Washington Twp 48095

\$448,900



Must see this Amazing Home that has all the Amenities of more Expensive Homes and includes over 5300 sq.ft. of Finished Living!! There is over \$138,000 of upgrades recently installed in this split-level with 5 bedrooms. This former model includes central vac., crown molding, wainscoting, etc. plus four seasons sunroom and great room with vaulted ceiling. Master bedroom includes walk-in-closet & designer bath. Also, has large dining room and oversized den /library, dream gourmet kitchen with all stainless steel appliances, new convection oven, microwave and five burner gas cooktop with griddle, exotic granite with Lafata cabinets, large island, pantry, breakfast room and hearth area with wood floors and fresh paint in designer colors. Huge finished daylight basement with family room, new bathroom, bedroom and workshop. Professionally landscaped with new brick paver patio and professional landscape lighting. Nearly 1/2 acre and next to nature's best with huge pond. New roof in 2014, has large 3 car attached garage.

- ◆ 5 Bedrooms
- ◆ 3.1 Baths
- ◆ Large Sunroom
- ◆ 3,530 Sq Ft.

For More Information:

Contact- Larry Williams

248-917-2323

131 EDGELAKE, WATERFORD, MI 48327



Lease or Rent to Own: \$1,800

Purchase: \$199,900

PURCHASE LEASE: SELLER HELPS YOU BUY-NOT RENT. \$6000 NON-REFUNDABLE DEPOSIT. NO SECURITY DEP. PURCHASE PRICE \$199,900. MAIN REQUIREMENT IS GOOD JOB/INCOME. BANKRUPTCY, FORECLOSURE ACCEPTABLE IN MOST CASES. UPDATED 4BR 2BTH HOME. SEE MLS 215128747 OVERSIZE GARAGE 24X23)! NEWER WIND,NAT FP, FOYER W/HRDWD FLRS. FRESH PAINT, LOTS OF STORAGE. PRIVATE ALL SPORTS LAKE & BEACH, BOAT ACCESS. PROF. LNDSCPED, CEDAR DECK, JACUZZI/HOT TUB. FENCED YARD, SPRINKLERS, BIG SHED. SMALL PETS NEGOTIABLE W/DEPOSIT. LOTS OF STORAGE IN BASEMENT. SHORT TERM LEASE AVAILABLE (EXTRA CHARGE). OR LEASE ONLY WITH SECURITY DEPOSIT OF \$2,700

- ◆ 4 Bedrooms
- ◆ Family Room & Living Room
- ◆ 2 Baths
- ◆ Basement & Oversized 2 Car Garage
- ◆ 1,667 Sq Ft.
- ◆ MLS: 215128799 or 215128747 www.larrywilliamshomes.com • AskLarryWilliams@gmail.com • (248) 917-2323 • 210 W. University Drive • Rochester, MI

For More Information:

Contact– Larry Williams

248-917-2323